

## **Selected References**



Azerbaijan

EUR 295'000'000

Debt Facilities for COMBINED CYCLE POWER PLANT



acted as Sub-Advisor to

International Bank

August 2004



Russian Federation

EUR 15'000'000

Debt Facilities for STEEL PLANT EQUIPMENT



acted as Sub-Advisor to

International Bank

February 2005



Germany

EUR 41'800'000

Debt Facilities for WOOD-FIRED POWER PLANT



acted as Advisor to

HOKAWE GmbH

August 2005

International Finance Corporation (IFC)

TRADE FINANCE CONSULTANCY ASSIGNMENT



acted as Consultant to International Finance Corporation (IFC)

January 2006



National Railway Company of Hungary

> EUR 144'600'000 Debt Facilities for

ROLLING STOCK



acted as Advisor to



July 2006



National Railway Company of Algeria

EUR 421'000'000

Forfaiting & Payment Security Concept for **ROLLING STOCK** 



acted as Advisor to



September 2006



Austria

EUR 2'350'000 Mezzanine Finance for

BIOMASS POWER PLANT



acted as Investment Advisor to

energyinfrastructure

September 2006



EUR 69'000'000

Forfaiting & Payment Security Concept for

**ROLLING STOCK** 



acted as Advisor to



November 2006

Seller undisclosed Switzerland

M & A ADVISORY

in relation to shares of

ENERGIE ELECTRIQUE DU SIMPLON SA (EES)



acted as Advisor (seller-side)

March 2007



Germany

EUR 4'000'000

Mezzanine Finance for ELECTRONIC WASTE RECYCLING CENTER



acted as Investment Advisor to

energyinfrastructure

July 2007



EC Bioenergie

Germany

Equity Finance for WOOD PELLET PRODUCTION FACILITY



acted as Advisor to

EC Bioenergie GmbH

August 2008



Austria

EUR 3'000'000

Convertible Loan for WIND ENERGY COMPANY



acted as Advisor to

Ventureal

October 2008



Owner undisclosed

Latvia

EUR 9'500'000

Senior and Mezzanine Debt Facilities for

WOOD BIOMASS PRODUCTION PLANT



acted as Advisor to

energyinfrastructure

June 2009

AzərEnerji\*

Azerbaijan

EUR 20'000'000

Debt Facilities for

HYDRO EQUIPMENT PRODUCTION PLANT



acted as Sub-Advisor to

International Bank

June 2009



Belize

EUR 7'150'000

Participation in a USD 42.5 Mio. Senior BORROWING BASE FACILITY



acted as Advisor to

energyinfrastructure

July 2009



Austria

EUR 91'600'000

Debt Facilities for ROLLING STOCK



acted as Advisor to



November 2009



Czech Republic

EUR 7'000'000

Convertible Loan for

COMPANY



acted as Advisor to

Ventureal

November 2009



MRS Logistics S.A.

CHF 53'064'000

Payment Security Concept

LOCOMOTIVES



acted as Advisor to



February 2010



Belarussian Railway

EUR 61'576'867 Export Loan for

ELECTRIC TRAINS «FLIRT»



acted as Advisor to



July 2010



Wasserwerke Zug

#### CHF 16'000'000

Stock Placement in non-listed utility

BLOCK TRANSACTION



acted as Advisor to

the seller (undisclosed)

December 2010



Austria

Payment Security Concept for

9 ELECTRICAL RAILCARS



acted as Advisor to



January 2011



Spain

#### EUR 75'000'000

Export Credit & VAT Facility

30 MW SOLAR THERMAL POWER PROJECT



acted as Advisor to



February 2011



Czech Republic

Arranging Debt Facilities for the purchase of

ROLLING STOCK



acted as Advisor to



May 2011

Italian Train Operator

Italy

#### EUR 55'902'000

Payment Security Concept for

NARROW-GAUGE RAILCARS



acted as Advisor to



September 2011





Azersu Azerbaijan

Open Programme Municipal Infrastructure Azersu / KfW / seco

CONSULTANCY ASSIGNMENT AND BUSINESS PLAN



acted as Sub-consultant to



Juni 2012



Hungary

EUR 20'332'000 Payment Security

Concept for
4 ELECTRICAL
RAILCARS



acted as Advisor to



September 2012



Switzerland

FINANCIAL LEASE TO ESTONIA



manages all activities of

ETF

November 2012

Italian Train Operator

Italy

EUR 25'562'058 Payment Security

for Delivery of

NARROW-GAUGE RAILCARS



acted as Advisor to



December 2012



Belarussian Railway

EUR 46'600'000

Export Loan for ECTRIC TRAINS «FLIRT»



acted as Advisor to



May 2013



Serbia

EUR 99'000'000

Payment Security for Delivery of

21 ELECTRICAL RAILCARS



acted as Advisor to



May 2013



Hungary

#### EUR 33'300'000

Payment Security for Delivery of

6 ELECTRICAL RAILCARS



acted as Advisor to



June 2013



Hungary

#### EUR 233'500'000

Payment Security for Delivery of

42 ELECTRICAL RAILCARS



acted as Advisor to



June 2013



Italy

#### EUR 17'500'000

Payment Security for Delivery of

2 ELECTRICAL RAILCARS



acted as Advisor to



June 2013



FINANCIAL LEASE TO A SWEDISH TRAIN OPERATOR



manages all activities of Nordic Train Finance AG

January 2014



Belarussian Railway

#### CHF 20'117'000 Export Loan for

INTERREGIONAL TRAINS



acted as Advisor to



April 2014



Azerbaijan

#### CHF 119'824'000

Payment Security for Delivery of

30 SLEEPING COACHES



acted as Advisor to



June 2014



Tulila Hydro-Electric Plant Company Limited

Tanzania

#### USD 26'400'000

Senior Export Credit and Subordinated Debt for

TULILA HYDRO-ELECTRIC POWER PROJECT



acted as Advisor to

the Swiss Project Sponsor

July 2014

Ethiopian Railways Corporation

Ethiopia

#### USD 143'000'000

Export Credit for

AWASH-WELDIA RAILWAY PROJECT



acted as Advisor to



December 2014

westbahn

Austria

### EUR 143'500'000

Debt Facilities for ROLLING STOCK



acted as Advisor to



March 2015



A Governmental Agency South Korea

#### CHF 8'560'000

Payment Security for

SIMULATOR & TEST SYSTEMS



montena

May 2015



Azerbaijan

### EUR 72'510'000

Export Credit and Commercial Loan for

5 DOUBLE-DECK TRAINSETS



acted as Advisor to



July 2015



Hungary

#### EUR 85'083'600

Payment Security insured by a private risk insurer for Delivery of

21 ELECTRICAL RAILCARS



acted as Advisor to



September 2015



India

Supplier's Credit for COMPLETE SPINNING SYSTEM



acted as Advisor to



September 2015

#### Graciosa

Portugal

#### EUR 4'000'000

Manufacturing credit in relation with the delivery of a

BATTERY STORAGE SYSTEM



acted as Advisor to



November 2015



Canada

#### CAD 81'000'000

Export Loan for PANORAMIC RAIL COACHES



acted as Advisor to



January 2016

#### [Confidential] Private sector Company I

Russia

Arranging

#### CHF 1'200'000

Supplier Credit Facility for the purchase of

WELDING HELMETS



acted as Advisor to



April 2016



Russia

#### **RUR 11 BILLION**

Arranging of SERV cover and Debt Facilities for the delivery of

**ROLLING STOCK** 



acted as Advisor to



Juni 2016



Georgian Railway

### USD 43'700'000

Export loan fot the delivery of

ROLLING STOCK



acted as Advisor to



August 2016











Ethiopian Railways Corporation

Ethiopia

USD 54'122'000

Export Credit for

AWASH-WELDIA

RAILWAY PROJECT

(PHASE II)







September 2017



INOVA

December 2017







STADLER

March 2018







Austria

#### EUR 300'000'000

Structuring of Financial Lease for

DOUBLE DECK TRAINSETS



acted as Advisor to



October 2019



Turkey

#### APPROX. EUR 200'000'000

Export Credit for the Turnkey Delivery of a

ENERGY FROM WASTE PLANT



Hitachi Zosen

December 2019



Taiwan

#### EUR 165'000'000

Payment Security for 34 DIESEL-ELECTRIC LOCOMOTIVES



acted as Advisor to



January 2020



Azerbaijan

#### EUR 115'000'000

Payment Security for 10 FLIRT TRAINSETS



acted as Advisor to



June 2020



Belarussian Railway

#### EUR 88'980'000

Export Loan for the Delivery of

FLIRT TRAINSETS



acted as Advisor to



July 2020



Hungary

#### EUR 40'037'000

Export Loan for the Delivery of

**7 LOCOMOTIVES** 



acted as Advisor to



August 2020

Austrian Train Finance AG

Austria

#### EUR 150'000'000

Refinancing (Debt) of a Financial Lease for a Fleet

> DOUBLE DECK TRAINSETS



acted as Advisor to

Austrian Train Finance AG

October 2020



Switzerland

#### EUR 240'000'000

Refinancing (Debt) of Operating Leases for a Portfolio of Locomotives



acted as Advisor to



October 2020

Private Sector Company undisclosed

Russia

### APPROX. EUR 250'000'000

Arranging of SERV cover for the Turnkey Delivery of

FOUR ENERGY FROM WASTE FACILITIES



acted as Advisor to

Hitachi Zosen INOVA

January 2021



Brazil

### BRL 83'000'000

Payment Security for EMAS SAO PAULO CONGONHAS



acted as Advisor to



July 2021



Switzerland

#### EUR 160'000'000

Increase of Debt Facilities for Financing of Locomotives under Full-Service Operating Leases



acted as Advisor to



March 2022



Netherlands

#### EUR 78'600'000

Payment Security for FLIRT TRAINS



acted as Advisor to



May 2022